



DR. LEN SCHWARTZ
NEW CLIENTS ON DEMAND

FOX abc NBC CNN CBS

Market Domination Services
"How To Schedule 1 Appointment
With a Quality Prospect Every Day"

Q: We have spent money and paid people who said they would be able to provide us with appointments. Unfortunately, whatever appointments we received were not the prospects we would want to talk to.

A: You are NOT alone. We hear this every day from dozens of your colleagues.

BUT, this is WHY this is totally different:

1. You are NOT paying us for leads, leads lists, referrals or appointments.
2. We are NOT scheduling any appointments for you.
3. You are investing to learn a SKILL...and know HOW to use 8 different SYSTEMS/EFFORTS to literally hand-pick the prospects you want to talk to every week and the new clients you want to acquire throughout the month.
4. That means that you CONTROL 100% of the appointments (and prospects) you schedule and talk to.
5. And, with this "1 Appointment Per Day" Program...
you can expect to talk to 3 – 5 prospects every week
and acquire 2 – 4 (or more) of your ideal new clients every month.
6. Remember, NO paid ads, prospecting, chasing, cold calls, seminars, selling, forcing or convincing required.

Q: Spending (investing) that money without a guarantee that it works is making me think about it?

A: There is a DOUBLE your money back guarantee.
You are guaranteed to generate at least \$10k.

When you join the service, you'll get access to my Terms of Service BEFORE you pay – It says that you are “**guaranteed to generate (at least) \$10,000**” from this program...and that I will do whatever it takes for as long as it takes until you do.

**Remember, even with the payment plan, I am giving you access to the entire \$10,000 “1 Appointment Per Day” Program. You get ALL of it...plus Weekly Group Coaching Calls, weekly Accountability check-ins to make sure you are on track to acquire 2 – 4 new clients every month, live Support every day, M - F, etc.

** I am doing that because even if you only implement HALF of the systems/strategies/efforts...

And you only talk to 20 people in the next 60 days...with a 20% “close” rate... I know you'll close at least 3 – 4 new clients. (I am willing to bet you can close more than 20%)

**Even if you only close 3 – 4 new clients every 60 days, you'll make the \$30,000 in 3 - 6 months (or less).

And you can use this “1 Appointment Per Day” Program for as many years as you are in practice – for as long as you want to grow - until you decide you want to “turn it off”...

PLUS, since I have “skin in the game”, (and I want the 5k balance), I am VERY motivated to help you add \$30,000 in income directly from this program, as quickly as possible.

Q: After I pay for the “1 Per Day” Program, how long do I get access to the Training and do I have to keep paying for it?

A: You get lifetime access to the entire “1 Appointment Per Day” Training Platform. After you pay for the “1 Appt Per Day” Program and balance (only after you put \$30k in your bank account), you do NOT have to pay me another penny for this program.

* PLUS, you get access to all of the updates and add-ons for life.

Q: I'm not sure I understand the Process?

A: You are going to learn 8 different systems/efforts/skills and HOW to schedule at least 1 appointment with one of your ideal prospects every day...

...WITHOUT chasing, cold calling, dealing with gatekeepers, buying leads/lead lists, spending COUNTLESS hours prospecting (chasing) every week, paying for ads, direct mail, workshops OR relying on referrals.

There is no need for ANY of that when you know HOW to find AND connect with your ideal prospects/clients in a way that gets them to “chase” you.

You will receive access to MULTIPLE “1 Appointment Per Day” Systems:

These include:

- * 1 DAILY effort
- * 4 Weekly strategies
- * 3 Monthly campaigns
- * PLUS 3 Bonuses

All designed to give you full control of becoming the go-to expert in your area AND in scheduling at least 1 (or more) appointments with your ideal prospects every day - so you can talk to 3 - 5 prospects per week and acquire an extra 2 - 4 (or more) new clients every month.

Q: Why will this work for me?

A: I work with all types of Advisors and agents and we’re able to structure this entire program to fit whatever type of client you’re looking to acquire, for the specific financial services that you want to provide. This has been tweaked and perfected. It’s predictably successful. All you have to do is “plug-and-play”.

Q: What is the cost?

A: It’s \$1897 deposit to get started and then two more monthly payments of \$1897. Then, there is a \$5k balance only AFTER you deposit \$30k into your bank account as a result of this program. (I’m putting you on the honor system for the \$5k balance and assume that you’ll be happy to pay me the \$5k after you deposit \$30k into your bank account)

Q: What if I am not a good fit or do not hold the right licenses etc..?

A: The reason I know that this will work for you with 100% certainty is because ... I’m

going to show you/teach you how to handpick the ideal Prospects you want to schedule a call with so that you can offer/sell them the services you most want to provide. In other words, I'm going to teach you how to schedule appointments – at least one a day - with your ideal prospects/clients so you can acquire clients for the services you want to provide. That means... You can hold one license or five licenses... Sell one financial service or five financial services... It doesn't matter. I'm just going to show you how to acquire an extra 3 to 5 of your ideal new clients every month for the services you want to provide. I've tested this process 10,000 times. I've got it down to an exact science which is why I make such specific reference to the number of appointments every week, etc.

Q: Is LinkedIn one of the platforms that I'll be using?

A: Yes. (And, if you want to, there are other platforms that you can leverage like Facebook, Twitter, etc., to also schedule 1 appointment per day)

Q: Will I be using my email databases as well?

A: If you have email databases of active clients, prospects, old or missing in action or discharged clients... I'm going to show you how to schedule one appointment per day from an email effort as well.

Q: Is there a guarantee?

A: Yes, there is a double your money back guarantee. Most of our clients generate the \$10k back within 30 – 60 days, give or take.

Q: What happens if I don't acquire a new client?

A: This system and process is proven. I've got it down to an exact step-by-step science. The only way it won't work, is if you don't use it. You can expect to schedule at least 1 appointment with one of your ideal prospects every day that you use it.

I'm actually taking the risk here by assuming that you are going to implement it... AND, that you've got what it takes to convert prospects into new clients.

Plus...

I've got skin in the game.

My double your money back guarantee means if you don't generate 10k within 30 to 60 days, I have to invest my time (unpaid) and work with you 1-on-1.

That means we BOTH want you to generate at least 10k in income/new clients as quickly as possible.

Also, even if you only have a 20% close rate, you need to talk to 10 prospects every month to close 2.

Q: How do I know these people are quality and qualified?

A: As far as the quality of the prospects...

Remember, I am going to show you how you can target only your ideal prospects/clients so you are in control of the "filtering" and qualification process the entire time. And, I'm also going to give you a "lead to new client acceleration process" that you can use on the very first conversation with these prospects so you know whether you'd like to work with them/continue the conversation

**Q: Will this continue to work after 10k is that revenue generated?
How long do I get to keep using this program?**

A: You get lifetime access.
You can keep using this for as long as you are in business...
OR, until you decide you want to "turn it off".

Q: How do I hold you accountable to the guarantee?

A: It's in my agreement/Terms.
I've been working with your colleagues since 1999...
I'm not about to start risking my reputation now 😊

PLUS, my team and I are going to be holding you accountable!

Each week we will be asking you for stats, facts and figures, to make sure you are on track to add at least 2 to 4 new clients every month. 💰

Q: How do I get access to the “1 Appointment Per Day” Program?

A: We'll have an initial Onboarding coaching call together...
You'll get access to the “Members Area” where all of the training is, etc.,
and you'll know how to start scheduling appointments with your ideal prospects
within 24 – 48 hours of our call.

**Q: I need to grow. I need a turn-key approach. I've got to work smarter not harder -
How many steps are included in setting the appointments?**

A: As long as you have 15 to 45 minutes per day, you'll schedule at least one
appointment every day.

Q: Can I delegate this to my assistant?

A: Yes. About 60% of my clients have their assistants handle this for them.

Q: What kind of results do your clients typically experience?

A: My average client talks to 3 to 5 prospects per week.
And, averages 2 - 4 new clients per month from this process.

* And, surprisingly, they generate 3 to 5 additional referrals per month from these
prospects.